



RPost eSignOff

Overview

With the RPost eSignOff® service for Sentrion, email recipients can electronically sign and timestamp the documents you send by email, and can even add their own text and handwritten signature—all without any special software. This “postage”-based, SaaS solution is a proven way to secure legally binding agreements and increase sales compared to paper contracts and snail mail.

Audience

Legal departments that want to secure legally binding signatures without the time and expense of paper-based contracting, as well as marketing and telesales departments looking to increase sales by obtaining electronic signatures at the moment customers are most ready to act.

Key Features and Functionality Overview

Not long after the invention of the PC, someone had a pipe dream about the “paperless office.” Look around a typical office today, and it’s easy to see how that turned out. But despite the reams passing through printers day by day, there have been a few true paperless breakthroughs. Probably the greatest is email, which saves companies staggering amounts of time and money.

The next breakthrough is RPost eSignOff, a one-of-a-kind solution that allows contracts and agreements sent by email to be signed electronically, with no need for any special software. You simply send a normal email with an attached Word, Excel, PowerPoint, or PDF document for one or more recipients to sign using eSignOff. Recipients then have the option to review the attached document, add text as necessary using their keyboard, and even add a handwritten signature using the mouse. Once the document has been electronically signed and returned, the sender has Legal Proof® of the contract with an audit trail recording the delivery transaction, electronic signature, content of the contract, and official time the deal was closed.

With eSignOff for Sentrion, legal departments can instantly execute binding contracts while reducing paper, postage, the annoyance of fax machines and scanners, and the risk that a document might get lost in the shuffle. eSignOff is also a boon to any business that markets its services via email. For example, a telecom or cable TV company can send an upgrade offer and immediately garner signed contracts for the service by return email. This method has proven to significantly increase fulfillment rates compared to sending agreements by postal mail—which gives customers a chance to have second thoughts or even mistake the agreement for junk mail and throw it away.

With the Sentrion in place, eSignOff can be integrated directly into any transactional mail system for interfacing with customers. It may also be used to automatically run messages through the eSignOff service based on tagged messages. This obviates the need for deploying any desktop software or plugins for using the service which lowers maintenance costs.

Beyond legal firms and companies that market their services via email, any business can use eSignOff for:

- Purchase orders, change orders, service renewals, and acceptance of terms
- Insurance claims processing
- HR communications such as employment contracts and corporate policy agreements
- Vendor/supplier communications
- Corporate deal making and voting

The eSignOff service is delivered using a postage model, and you can use postage units for any RPost service including SecuMail™ and Registered Email®. As it turns out, with RPost, going paperless isn’t such a crazy dream after all.